

# CONSTRUCTUR

Access the decision makers in construction industry and grow your business.

## Recruiting

Constructor recruiting services aims to help our clients fill critical gaps within their sales organization. We do this by taking over the heavy-lifting involved with finding and qualifying talented people. Access to the large pool of companies and extensive sales experience allow us to find the perfect candidate for your organization.



### STEP 1: DISCOVERY

We'll develop a job profile that will allow us to uncover the ideal candidates for your open requisitions.



### STEP 2: FIND CANDIDATES

We'll write an amazing job description, post it and promote it to target audiences.



### STEP 3: QUALIFY CANDIDATES

We'll qualify candidates using our tools and interview process. Then, we'll recommend only those candidates that we think are a good match.



### STEP 4: INTERVIEW PREPARATION

Once we hand the candidates off to you, we'll help you prepare for the interviews.



### STEP 5: INTERVIEW & JOB SHADOWING

After you interview the candidates, we recommend that you have each candidate shadow you and your team for half a day (or longer). We'll give you tips here too!



### STEP 6: DINNER & JOB OFFER

If shadowing goes well, we highly recommend a dinner with your candidate. If he/she has a spouse, encourage them to bring him/her along. Trust us, this is important. We'll let you handle this part, but we are always available for guidance.